



PRICING APPENDIX

Prepared for

**State of Texas – Department of
Information Resources**

September 28, 2012

Jon McClean
Account Representative
DecisionOne

426 W. Lancaster Avenue | Devon PA 19333
www.DecisionOne.com
831-484-0336

Product Pricing – Bid Package 2

Instructions

1. Vendors should decide which zones they choose to bid on. (Zones 1-5)
2. For the zones chosen, provide hourly rates for the following trouble call response times: 1 hour, 4 hours, next day, or other as specified by the vendor. Rates and coverage should be valid for the entire zone.
3. Indicate the percentage (%) increase for overtime work. This figure will apply to all zones bid.
4. Indicate the percentage (%) mark up for parts. This figure will apply to all zones bid.
5. For the purposes of this RFO, an administrative fee of 0.50% shall be used in calculating the Customer Hourly Rate.

Proposed pricing shall be acceptable for at least 120 days from the date of the response submittal.

DecisionOne Pricing

Zone 1	QTY	Unit	1 Hour	4 Hours	Next Day	Overtime % markup	Parts Mark-up %
District 14 - Austin	1	Hour	\$124.20	\$81.00	\$69.00	50%	30%
District 15 - San Antonio	1	Hour	\$124.20	\$81.00	\$69.00	50%	30%
District 21 - Pharr	1	Hour	\$124.20	\$81.00	\$69.00	50%	30%

Zone 4	QTY	Unit	1 Hour	4 Hours	Next Day	Overtime % markup	Parts Mark-up %
District 2 - Fort Worth	1	Hour	\$124.20	\$81.00	\$69.00	50%	30%
District 18 - Dallas	1	Hour	\$124.20	\$81.00	\$69.00	50%	30%